



Let Your Recruiters Be Closers

Put More People to Work

The HarQen Hot Sheet™ leverages your talent database and proactively identifies people ready to work for your openings, letting you fill orders faster and concentrating your recruiters on revenue-generating activities.

- Jump-start orders by providing *interested* and *qualified* people within 24 hours
- Increase associate redeployment
- Improve contact-to-submit ratios
- Allow recruiters to control their desk and design their day



The HarQen Hot Sheet™ makes an immediate and profound impact on **recruiter productivity** and **revenue generation**.

Increased GP per Recruiter per Day: \$7,870

Actual HarQen Hot Sheet client results

| Average | Traditional Approach | HarQen Hot Sheet | | Example Impact | Traditional Approach | HarQen Hot Sheet | |
|----------------|----------------------|------------------|-------|----------------|----------------------|------------------|-------|
| Calls/Day | 40 | 40 | | Cost/Placement | \$59 | \$47 | |
| Submittals/Day | 8 | 32 | +300% | GP/Placement | \$1,296 | \$1,307 | +0.9% |
| Placements/Day | 2 | 8 | +300% | Placements/Day | \$2,592 | \$10,462 | +304% |

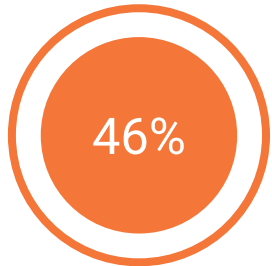
The HarQen Hot Sheet™ redeploys your existing database, **activating** and **engaging** people in a way that is convenient for them and profitable for you.



69% of interested people had not been active in over 3 months



68% responded within 24 hours (**80-90%** within 24 hours when invited on a Wednesday or Thursday)



46% of interested people responded after hours or on the weekend

Contact-to-Submit Ratio Improved

A recruiter using the Hot Sheet for an admin position maxed out her submittals by 11:30 AM the day after the order went out, contacting and submitting 10 people in 3 hours.



Actual Client Results

The HarQen Hot Sheet™ makes life easier for you
AND your candidates.

We surveyed every candidate activated over a two month period and the response was overwhelmingly positive. They appreciated being proactively engaged in a convenient way.

***You are absolutely wonderful to be thinking of me and it is appreciated...
Please keep me in mind if anything like this pops up for you.***

Thanks again.

Mary Jane

Candidate for a Data Entry position

8.9/10

*Ease of using this process
to indicate interest in a job*



Put more people to work

Recruiters are equally excited about the HarQen Hot Sheet™. Within 24 hours, they have a stack-ranked list of interested and qualified candidates. This increases the value of every phone call they make.

"We are loving the HarQen daily lists! :)"

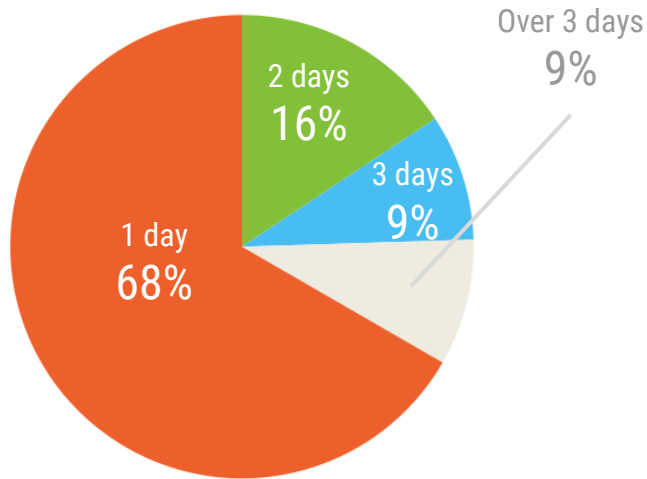
"The people coming through are fantastic!"

"We were able to go from 0 to 60 on assignment within eight weeks."

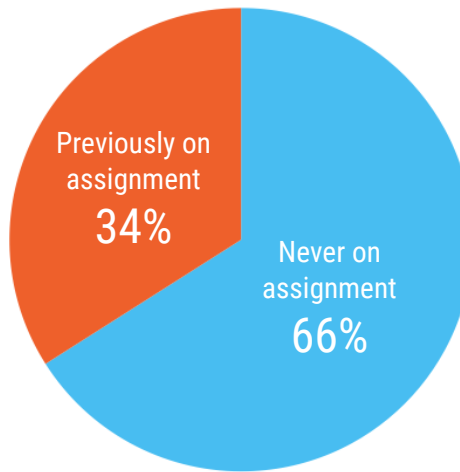


"I reached out to everyone on the 1st list. I put 13 people to work... I love the HarQen lists."

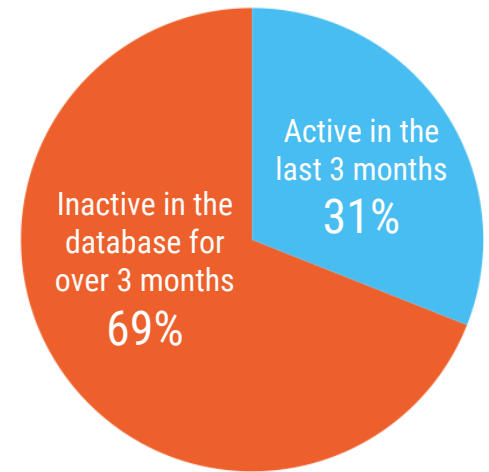
People respond quickly to our outreach and many of them are people you might have thought lost interest in you.



Time for people to respond



Responses by status



Responses by aging



HarQen Hot Sheet™

- *More orders than you can fill?*
- *Orders requiring high-volume submittals?*
- ***Want to drive more revenue?***

The HarQen Hot Sheet™ leverages your existing resources today to help you put more people to work tomorrow.

Contact HarQen to Find Out More